

## HTS & Customs Classification Outsource Solution by GDM

The [World Customs Organization's](#) Harmonized System is used by more than 177 countries as the basis for Customs Tariffs and Statistical Information. Importers and Exporters must classify all goods moved across international borders using the Harmonized System of the country of import. Without correct HS codes, importers may receive fines, delays, seizures and potentially Civil or Criminal charges.

[Global Data Mining](#) (GDM) offers a turn-key solution for effectively managing and maintaining HS & other Customs Classifications for enterprises around the world.

### **Benefits**

Outsourcing HS classification research to GDM will help your business reduce the costs and time required to classify and maintain international HS classifications for every item throughout your enterprise. You will realize improved quality and consistency as classification requirements are precisely defined and applied to every item.



You'll benefit from our intellectual property developed from decades of experience as well as the international HTS content from our sister company [CUSTOMS Info](#). Outsourcing to GDM helps you manage capacity shifts from normal business cycles or sudden demands imposed by new government regulations. Outsourcing leaves your staff to focus on your core business.

### **Scope**

GDM provides HTS classification research for any size project, large or small. We provide both temporary assistance and long term support. Our classification team has conducted research for more the 1.3 million items, providing more than 31 million fully qualified HTS codes for over 30 countries around the world.



GDM provides HTS classification research for any type of products. Our projects have included retail consumer goods, retail specialized goods, manufacturing equipment, manufacturing parts, high tech products, chemicals, consumer equipment parts and much more.

GDM provides HTS classification research for any country. Our experienced research team uses proprietary tools and proprietary content to quickly map one HTS code to the fully qualified HTS code for 140 countries and territories. Research results may include HS codes, duty rates and taxes for each and every item in your global supply chain.

GDM uses powerful search engines to provide any level of research including fully qualified HS codes, duties and taxes, general rules of interpretation, US rulings, European Union explanatory notes, HS chapter notes, Other Government Agency requirements, Export Commodity classifications, anti-dumping and countervailing duties, and any other requirement defined by our client.

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GDM provides support for any level of diligence. Some projects focus on duty and tax analysis so we classify to 6-digits to increase speed and reduce costs. Others require fully qualified HS codes and full documentation to demonstrate reasonable care. We do not engage in customs business. We are research specialists operating like a paralegal to an attorney. We conduct the research as defined by you and turn all results over to you for final approval as the importer of record.

### Expertise

We have experience and expertise in HS research. Our director has more than 25 years experience and has developed a system that leverages an experienced staff, state-of-the-art technology, and the most comprehensive global trade data available to increase the speed and accuracy of our work to create results you can depend on... and you can afford!

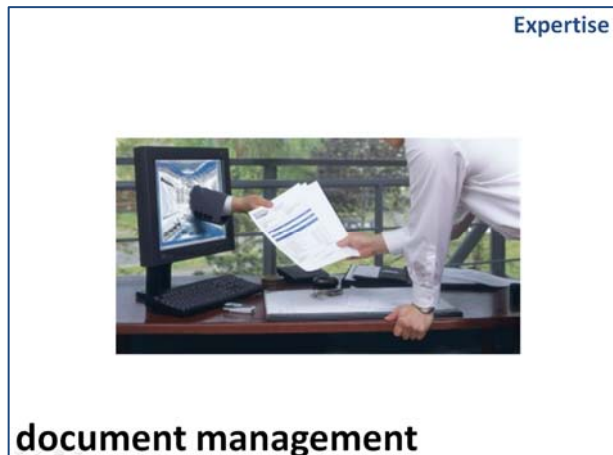
We have experience and expertise in project management. We recently completed a project with more than 260,000 items. Our instructions were to provide classification research for the US-HS, the US schedule B, and the EU-HS. Our team completed the project on time, under budget, and on target with our client's expectations.

We have experience and expertise leveraging technology. We use proprietary tools and techniques to boost productivity and empower our staff to apply their experience and professional judgment more efficiently, and enable each person to work dramatically more effectively... increasing speed and accuracy, while reducing costs.

We have experience and expertise in document management helping to provide the reasonable care audit trail of our work, as well as the necessary record retention requirements of governments around the globe.

We have experience and expertise in database management. Every database is customized to meet each client's specific data requirements and is flexible enough to accommodate unforeseen business or government requirements that may arise in the future.

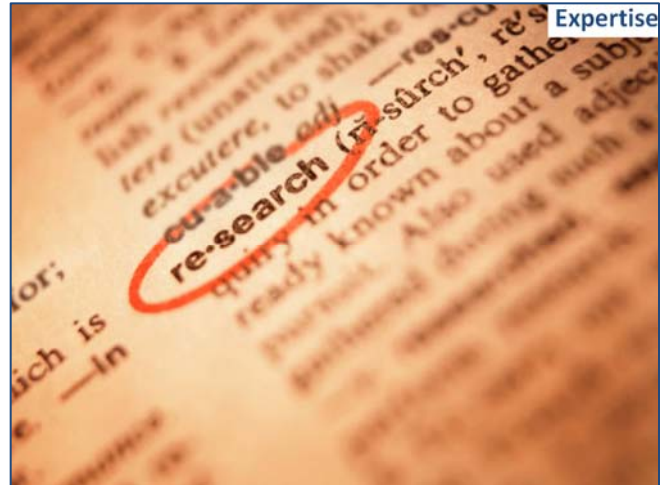
We have experience and expertise in global tariff content. Our sister company [CUSTOMS Info](#) provides the World's most comprehensive trade data repository. This data is linked directly into our research tools to help our team classify for multiple countries faster, more accurately, and less expensively.



### Results

HS classification data from each of your business units around the world can be normalized into one company-wide standard, in the data structure and format defined by you; including any number of fields, any level of diligence, with all supporting document requirements included.

HS classification data can be integrated into your existing computer systems, including any and all business applications that require accurate and up-to-date customs trade data. Few companies have one single system to manage their entire enterprise. Our services are designed to deliver enterprise-wide classification data to every system that needs it.



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HS classification data can be delivered for storage behind your company firewalls or hosted in a web-enabled and secure SQL database that becomes the system of record or the “single version of the truth” for customs information about every item enterprise-wide, for use by any application you may have enterprise-wide.

### Results



At GDM, we only create solutions defined by and paid for by our client's. Our HS & Customs research processes have been designed by trade professionals for trade professionals. Our results have been vetted and approved by your colleagues. We continually upgrade and improve our solutions through continuous R&D efforts. The trade itself is our quality control system.

If our international HS & customs classification research may be a viable outsource solution for your company or your clients, just send me an email at the address below. I'll have one of our client representatives schedule a follow-up call directly to you.

### Articles and References

1. 10+2 Compliance. 3 reasons executives should care and 6 tips to help!
2. 10+2 Readiness... Beware! It's strategic, not tactical
3. New Classification System Helps Achieve True Compliance
4. FTZ's help Companies Save Millions during Tough Economic Times
5. The Optimize Solution™ Dependable Knowledge Drives process Improvement & ROI in Global Sourcing
6. An American Perspective on Global Trade Opportunities in Challenging Economic Times
7. Creating a Competitive Advantage in Global Trade
8. Five Global Trade Steps to Improve the Bottom Line
9. Using Data to Identify Risk and Opportunity
10. Time to rethink off-shoring

If you have an interest in a demonstration or in any of these articles, just let us know via email and we'll email you copies.

Please send any additional questions to [mattgersper@gdmlc.com](mailto:mattgersper@gdmlc.com)